CANADIAN CONDOMINIUM INSTITUTE NORTH ALBERTA CHAPTER

# INSITE TO CONDING

## THIS ISSUE:

Condo Manager Licensing - Everything You Need to Know

**CCI Year in Review** 

**Golf Mixer Highlights** 

**VOL. 37, ISSUE 1 - FALL 2021** 

Canadian Condominium Institute CCĬ

Institut
canadien des

North Alberta Chapter



More important than your building's location is where your insurance resides

HUB International is the top insurance brokerage for Condominium's in Alberta. Ever since insuring the very first Condominium in Canada we have worked hard to develop and lead the industry with our Condominium program. Today, it is stronger than ever and we would like to bring our services to you and your clients. We pride ourselves in leading the industry in terms of coverages, limits, pricing, broker services and most importantly claims service. We work with property managers and boards alike, tailoring the policy to suit the needs of those specific clients. This would include coverage options, pricing, risk management and board education on insurance as needed.

#### **Condo Complete Highlights:**

- Specifically designed coverage for Condominium Corporations
- Limits and coverages that exceed the minimum requirements of the Condominium Act
- Unparalleled access to insurance markets
- ➤ Loss Control Adjuster on your account 24/7 live claims service

#### **Got HUB?**

- 4<sup>th</sup> largest insurance broker in the world
- > 2M+ clients around the globe
- 475 offices across North America
- 13,000 employees throughout North America

An International brokerage that delivers like a local agency. Your local HUB offers personal service, individual attention and has the ability to respond quickly to your needs and regional market changes. Collectively, the HUB's are a knowledge powerhouse providing you with specific solutions that are designed by drawing upon our combined skill and expertise.

Hub International Insurance Brokers 201, 5227 - 55 Avenue NW Edmonton, AB T6B 3V1 1-800-563-5325 or 780-482-6936 Contacts:

Dawn Mitchell Direct # 780-453-8407
Matt Cruikshank Direct # 780-391-2116
Kelly Barclay Direct # 780-453-8415
Randy Frost Direct # 780-453-8427







## **Professional Condominium Management**

#### **OUR SOLUTIONS WILL SAVE YOU TIME AND MONEY!**

With over 40 years in business, Braden Equities Inc. is one of Edmonton and area's long standing family owned premier property management companies.

Our management style is tailored to the unique needs of each one of our clients, and we work as a team to ensure each project is treated with the care and attention it deserves.

#### Condominium Management Services

- Competent, trained property managers.
- Solutions that save money and create efficiency.
- Specialized financial statements
- ✓ Short and long-term goal setting for common area operating expenses
- ✓ Preparation of comprehensive preliminary budgets for board analysis
- Expert enforcement of bylaws and tenant control
- ✓ Short and long-term goal setting for reserve fund replacements
- ✓ Timely responses to owner inquiries
- ✓ On call 24/7 for all emergency situations
- ✓ Software Solutions

#### You Can Trust Us

"Our Condominium Corporation has been working with Braden Equities Inc. for six years now. Many of those years had some significant projects and surprises. Braden Equities Inc. experience has been invaluable. I would recommend them to any Condominium Board looking for an experienced professional partner."

**J,** Board President

10340 - 124 St, Edmonton, AB Canada T5N 1R2

www.bradenequitiesinc.com

780.429.5956

The Canadian Condominium Institute is an independent, non-profit organization formed in 1982 with Chapters throughout Canada, including the North Alberta Chapter. This organization is the only national association dealing exclusively with condominium issues affecting all of the participants in the condominium community. The Chapters throughout the country provide practical comparisons to the different provincial Acts. The CCI assists its members in establishing and operating successful Condominium Corporations through information dissemination, education, workshops, courses, and seminars.

#### Chairperson/Education Co-Chair

Susan Milner - TEGA Property Management P: 780-757-7828 E: smilner@tegapm.ca

#### President/Government Advocacy Co-Chair

Anand Sharma - 113 West Management Ltd. P: 780-784-3003 E: anand@113west.ca

#### 2nd Vice President/Membership Chair

Sandi Danielson - Prince Property Inc. P: 780-416-9098 E: sandi@princeproperty.ca

#### Treasurer

Barbara L. Surry - CPA CMA

P: 780-467-0562 E: blsurry@blsurrycma.com

#### Secretary

Dawn Mitchell - HUB International Insurance Brokers P: 780-453-8407 E: dawn.mitchell@hubinternational.com

#### **Directors**

Amber Nickel - Willis Law

P: 780-809-1888 E: anickel@willislaw.ca

Bereket Alalzar - Morrison Hershfield

P: 587-594-4599 E: balazar@morrisonhershfield.com

Chris Vilcsak - Solution 105 Consulting

P: 780-945-9606 E: vilcsak@solution105.com

Darcie-Lee Rea, ACM - Hallmark Management

P: 780-819-2108 E: darcie@hallmarkmanagement.ca

Gerrit Roosenboom - Rosetree Mediation, Arbitration and

Consulting Services

P: 780-982-4355 E: rosetree.g@gmail.com

Jayson Wood

E: jaysoncwood@gmail.com

Jeremy Dalgliesh - Converge Condo Management P: (587) 920-3550 E: jeremy@convergecondo.com

Kim Clayton

P: 780-263-3087 E: kimc5140@gmail.com

Steven DeLuca - EXP

P: 780-203-8605 E: steven.deluca@exp.com

Todd Shipley, BA, LLB - Reynolds Mirth Richards & Farmer LLP P: 780-497-3339 E: tshipley@rmrf.com

#### **Executive Director**

Amanda Henry - CCI NAB

#### **Administrative and Communications Coordinator**

Beverley Thornton - CCI NAB

#### **Education Coordinator**

Raffaella Loro - CCI NAB

#### **HOW TO CONTACT US**

#37, 11810 Kingsway NW Edmonton, Alberta T5G 0X5 P: 780-453-9004 F: 780-452-9003 E: info@ccinorthalberta.com WEB: https://ccinorthalberta.com/

#### **FOLLOW US ON SOCIAL MEDIA**



@CCINorthAB



@CCINorthAB



@CCINorthAB

#### **CO-EDITORS**

Amanda Henry, Beverley Thornton

PRODUCTION MANAGER
Minuteman Press Central

COVER ILLUSTRATION Mike Kendrick

This publication attempts to provide the membership of CCI North Alberta Chapter with information on Condominium issues. Authors are responsible for their expressed opinions and for the authenticity of all facts presented in articles. The CCI North Alberta Chapter does not necessarily endorse or approve statements of fact or opinion made in this publication and assumes no responsibility for those statements. Also, the advertisements are paid for by the advertisers and are in no way recognized as sponsored by the CCI North Alberta Chapter. All contributed articles must be original work. All previously published works must be accompanied by the publishers' authorization to reprint. The CCI North Alberta Chapter reserves the right to edit contributed articles for clarity and length, and reserves the right to refuse to publish any contributed article or advertisement.

#### ADVERTISING

insite@ccinorthalberta.com

#### **PRODUCTION**

CCI NAB Communications Committee

#### PERMISSION TO REPRINT

Permission to reprint is hereby granted provided:

- 1. Notice is given to the CCI North Alberta Chapter.
- 2. Proper credit is given as follows: Reprinted from Insite, CCI North Alberta Chapter. All Rights Reserved.
- 3. Articles must be copied in their entirety.

Reprinting the entire Insite is Prohibited.

Only the CCI North Alberta Chapter can reprint the entire issue. To purchase additional copies of Insite, contact the North Alberta Chapter.

#### Disclaimer

This Publication is issued with the understanding that the CCI North Alberta Chapter is not engaged in rendering legal, accounting, or other professional services. If legal or other expert assistance is required, the services of a competent professional should be sought.

# CCI Year-In-Review





President's Message
Membership Musings

New Members

Education Station

Meet the Staff

Amanda Henry

Government Advocacy



26 OnBoard
•Fire Safety

30 Golf Mixer Highlights

25 Legal Corner

•Importance of AGM Notice

39 Business Directory



# BFL CANADA

## **Condominium Insurance Brokerage**

# Proud Platinum Sponsor of the Canadian Condominium Institute North Alberta Chapter

Finding the right insurance can be intimidating and confusing, so let us take the stress out of the process and help you make an informed risk strategy. In addition to protecting your investment, the BFL CANADA team can offer guidance focused around claims prevention, coverage education and bylaw review to property managers and condominium boards.

#### THE CONDO PROTECT ADVANTAGE

Our Condo Protect insurance package is designed to cover the risks faced by condominium corporations. It includes:

- Eleven specifically designed coverages that exceed the Condominium Property Act requirements
- Manuscript wording designed for condominiums
- Access to more insurers than any other broker
- Dedicated condominium proactive claims support unit
- National Condominium team of 150+ people across Canada

#### FIND OUT HOW WE CAN HELP INSURE YOUR PROPERTY, CONTACT US

#### **BFL CANADA Insurance Services Inc.**

1-888-451-4132 albertarealestate@bflcanada.ca







# MESSAGE PRESIDENT

BY ANAND SHARMA

# W ELCOME TO THE FALL EDITION OF THE INSITE TO CONDOS MAGAZINE

CCI North Alberta has had a busy summer as we prepare for the upcoming education year.

Both the Executive Committee and Board of Directors held our annual strategic planning session at the Chateau Louis Hotel and Conference Centre in July. This session allowed us to review the year's accomplishments, challenges, and set the course for the upcoming year. This year we worked with facilitator Dave Muddle and his team at M Consulting Group to focus our priorities to achievable goals. We passed a budget to reflect our priorities and commitments. Many thanks to Amanda Henry and Dave Muddle for keeping us organized and on task during our day and a half retreat.

CCI North Alberta has been singularly focused late this summer on education related to condominium manager licensing. Our Board agreed formally to pursue partnering with an educational provider to provide courses and materials for late fall. We are partnering with CCI South Alberta and another organization to produce high quality accessible education that is offered at a low cost. More details will be revealed in the coming weeks, including our education partner and timelines for course availability. To my fellow condominium managers, I know this is a stressful time with lots of uncertainty, however, please rest assured that CCI North and South Alberta will be there to help prepare you for our new world of licensing and working under the Real Estate Council of Alberta. Our experts are working on content as we speak to ensure you will be ready in time for licensing.

Our fall education calendar has just been released, and it promises to be our strongest in years. We are very happy to announce the addition of Raffaella Loro to our staff team. Raffaella is our new Education Coordinator, and she will be assisting the Education Committee with the upcoming education events including the planning, advertising, and roll out of these events. She will also be preparing for the Alberta Condo Expo scheduled for spring 2022 in person. Welcome Raffaella!

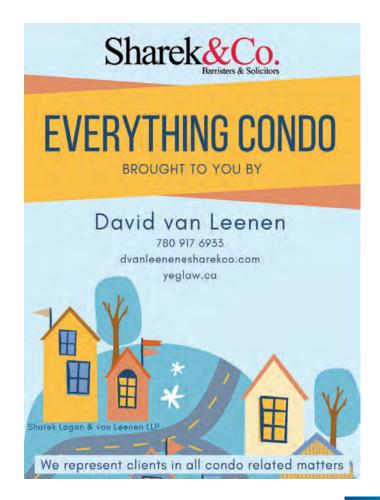
CCI held our annual golf tournament this year at Cattail Golf and Winter Club. It was once again a sold-out tournament featuring prizes, good food, amazing weather, and a chance to re-engage with one another! Many thanks to our annual sponsor BFL Canada, Susan Milner who filled in for me while I was unexpectedly away, and our staff lead Beverly Thornton. I would like to extend my heartfelt thanks to our amazing golf committee comprised of Kim Clayton, Jeremy Dalgliesh, Steven DeLuca, Hamish Farmer, Amber Nickel, and Jayson Wood, who worked so diligently to organize this event. Most importantly, we raised over \$2500 for the Edmonton Food Bank through the strong generosity of our members!

Our membership renewal continues! I urge all members to renew immediately if you have not done so already. Your membership in

our organization is critical for us both financially and politically. The more united we are, the more effective our efforts are in political advocacy. If you know others who may be interested in joining, please let our office know and we are happy to reach out. The membership experience is our focus, and I invite you to share ideas and thoughts to allow us to better serve you.

Finally, as we experience yet another COVID-19 wave, I am hoping and praying for the safety and good health of each and every one of you. We are living in challenging times, but I am confident we will emerge out of this a more united and cohesive world where we cherish our loved ones even more and become more interconnected as people. On a personal note, I wish to thank the entire board, executive, staff, and the membership for your ongoing support as President. As my term comes to an end, I am so grateful for the support and continue to be challenged in new ways every year which keeps me motivated. I look forward to serving the community in whatever capacity I am elected in at the upcoming Annual General Meeting being held on October 26, 2021.

**Anand Sharma**President, CCI North Alberta



# MEMBERSHIP Musungs

### WELCOME NEW MEMBERS

#### **CONDOMINIUMS**

Brindavan Estates Californian Casa Horizon Village Glenwood Horizon Villas Summerlea Lakeside Village Lewis Estates Grande Peregrine Point
Signature
Springbank Villas Phase II
Spruce Terrace
Trinity Pointe

#### **INDIVIDUALS**

Anita Jensen
Audrey Dowler
Bob Montgomery
Derek Lux
Dwayne Heinsen
Peter Keays
Ron Taylor
Samuel Flanigan
Stuart McFadyen
Toni Pepin

#### **BUSINESS PARTNERS**

Canstar Restorations
CondoVoter
Delnor Restoration Services
Shipshape Landscaping
United Supreme Group
Westeco Coatings



# CCT EDUCATIONSTATION

### 10 OCT 2021

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

# SAVE THE DATES

#### THURSDAY, OCTOBER 21ST

@ 12:00 PM - 1:00 PM INFO SESSION ON CONDOMINIUM LICENSING PROGRAM WITH DOUG DIXON. RECA

### 11 NOV 2021

31

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

#### SATURDAY. NOVEMBER 6TH

@ 9:00 AM - 12:00 PM CONDOMINIUM MANAGEMENT 100

#### **WEDNESDAY, NOVEMBER 24TH**

@ 6:30 PM - 7:30 PM CREATING YOUR PLACE OF ZEN - WHAT TO DO ABOUT ACOUSTIC & NOISE ISSUES IN CONDOS WITH IAN BONSMA & SIMON EDWARDS, HGC ENGINEERING

WE WILL BE OFFERING EVENTS IN THE NEW YEAR, STAY TUNED TO SOCIAL MEDIA AND OUR WEEKLY NEWSLETTER FOR UPDATES.



## Multi-Family | Residential | General Contracting



#### The Capitall Difference

- ✓ Absolutely no sub contractors-All hourly trained employees
- Installer owned and operated
- **Pre-paid Contractors Licence**
- **Bonded**
- Insured
- Government approved written contract
- **BBB A+ Rating**

### Services we provide

**Exterior Stone** 

**Multi-Family Homes** 

**Exterior Siding** 

**Residential Renovation** 

Soffit & Fascia

Window Replacements

**General Contracting** 

**Exterior Doors** 

#### **Contact**



780-757-3930



🔣 lynette@capitall.ca



**Get A Free Quote Today!** 



EXP has the right blend of expertise and experience to understand, innovate, partner, and deliver.

exp • com

#### **CONDO SERVICES**

- Building Envelope
   Restoration +
   Condition Assessments
- Reserve Fund Studies
- Building Envelope Testing
- Thermal Imaging
- Structural Assessments
- Attic + Crawlspace
   Investigations

#### CONTACT US

Amir Hassan, MSc, PE, P.Eng. Building Science Manager t: 780.705.3801 e: amir.hassan@exp.com



Since 1980

#309, 5227 - 55 Avenue NW Edmonton, Alberta, Canada T6B 3V1 TLAdjusters.com Telephone: 780.463.7776 Fax: 780.462.1280 Toll Free: 1.800.803.4109

We have been operating in Northern Alberta for 40 years. We provide a wealth of experienced insurance adjusters and superior customer service in commercial condo, property and liability claims.

We adjust property damage, liability claims and course of construction claims, for all insurers. We specialize in claims involving property and condominium management firms and condo boards, including their self-insured consulting requirements. Our focus is excellent customer service.

To discuss your claims requirements, please contact:

Cory Gilliam, BA, CIP 780.395.2222 cgilliam@tladjusters.com Morris Blatz, CIP 780.395.2205 mblatz@tladjusters.com



**Heating • Cooling Furnace Cleaning** 

780 413-1655







Yes - we have the solution

Helping condominium boards find solutions to complex HVAC problems is something I love to do.



Keven Lackey
CVI - A.S.C.S.

Converting old Magic-Paks with new efficient, cooling and heating systems is something we specialize in. Best of all, our solutions will not alter the outdoor aesthetic of the building. I'd love to help! 780 699-8592



# AMANDA HENRY

Amanda is the Executive Director of CCI North Alberta Chapter. She joined the CCI North Alberta team in November 2020. She previously spent five years as a policy advisor and chief of staff in the Alberta government.

She's a lifelong volunteer and she has worked in a variety of roles in advocacy, public policy, non-profit administration, and member services and education.

#### What attracted you to work for CCI?

The team. I have known the President, Anand Sharma, for many years and we have volunteered together in the past. I was impressed by how CCI North Alberta has grown over the past few years, and the opportunity to work with such a dedicated group was too good to pass up. I also really appreciate the chance to get back to working with volunteer boards. Before my turn in government, I worked for the Edmonton Federation of Community Leagues, and I really enjoyed working with volunteer board members focused on helping their neighbours. While the responsibilities of a condo board are different than a community league board, they share a commitment to giving back to their community.

## We hear that you have unusually strong opinions about kitchen layouts. Do tell.

I inherited a love of cooking from my mother, and hosting large gatherings around food is a tradition in my family. To do that, you need to have a good, practical kitchen, preferably open onto the dining room so you can visit with your guests. One of the things I love about condo life is the kitchen options.

The condo where I've lived for the past 6 years has a beautiful open concept kitchen with a big, J shaped island so I have lots of room to cook and visit with guests (after COVID-19 restrictions lift).

## One of your hobbies is going camping. What's your favourite spot in Alberta?

It's so tough to choose! I love the mountain parks, though they can be a bit busy. I also love Lesser Slave Lake, which has a couple of pretty provincial parks dotted around the lake. And there are a couple of places in southern Alberta I've never camped before that I'd love to get down to, especially Cypress Hills and Waterton National Park.

#### What was your first job?

I like to jokingly describe it as a petroleum product transfer technician. When I was 14 my dad got me a summer job working as a gas station pump attendant at the local UFA in Westlock. It was a great way to meet people and get outside.

#### Do you follow sports? Which sport/team is your go-to?

I'm a big CFL fan. I'm looking forward to seeing the Edmonton Elks. I'm also a curling fan. I got to attend the Scotties Tournament of Hearts in 2016 when it was hosted in Grande Prairie, and got an autographed postcard from Alberta's Team Carey.

If you could redesign the food pyramid without any dire health consequences, what would the base of your diet be? *Coffee, potatoes, and chocolate.* 

#### · EXPERIENCE · PRACTICALITY · SERVICE ·

·ASSESSMENT·LEAK INVESTIGATION·STUDIES· ·CLADDING SYSTEMS·GLAZING SYSTEMS· ·PARKADE RESTORATION AND WATERPROOFING-·RESERVE FUND STUDIES·

·ROOFING ASSESSMENT AND DESIGN·



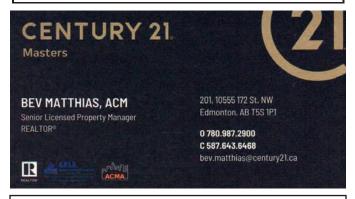
#### AEGIS WEST ENGINEERING INC.

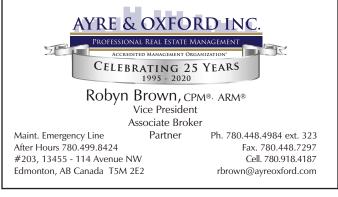
IS A BUILDING SCIENCE ENGINEERING FIRM CONSISTING OF TWO PROFESSIONAL ENGINEERS WITH OVER 35 YEARS OF COMBINED ENGINEERING AND CONSTRUCTION EXPERIENCE

#### ·COMMERCIAL·CONDOMINIUM·INSTITUTIONAL·

GET CONNECTED WITH US:
JOEL SMITH, P.ENG. / GARETT COCHRANE P.ENG.
WEBSITE: WWW.AEGISWEST.CA
EMAIL: RECEPTION@AEGISWEST.CA









#### **Specializing in In-Suite Signalling Device Tests**

Alltron Systems (1990) has qualified and friendly technicians who can complete your in-suite inspection quickly and accurately in order to reduce the impact on your valuable time.

#### We also offer:

- Annual test and inspections of fire alarm equipment as per the 2014 Alberta Fire Code
- · Annual emergency light and exit light inspections
- Apartment upgrades to Apartment Upgrade Program (AUP)
- Fire extinguisher inspection, recharging, sales and service
- · Intercom sales and service
- · Closed circuit television systems
- · Nurse call systems
- · Card access systems
- · Certified kitchen inspections
- Gas detection inspections

#### Alltron Systems (1990)

9507 – 42 Ave NW, Edmonton, AB T6E 5R2

780-414-0194

24/7 service

CAN/ULC-S536-13 Registered Technicians with CFAA (factory trained)

Insured/WCB



CorBec is committed to creating valuable and hassle-free solutions while meeting the individual needs of our clients.

Whether you are part of a new development, existing condominium, home owner's association, or even a landlord, we understand that each property is unique, and we customize our service to meet your needs.

- Property Management
- Home Watch
- Rentals
- Maintenance

CorBec Connecting Condominium Communities for Better Living!

780-445-4928 info@corbecmanagement.ca | www.corbecmangement.ca



We specialize in the new construction, renovation and servicing of elevator interiors

We work with designers, property managers, condominium boards, owners and general contractors to turn any design concept into reality.

How can we be of service to you?



www.classicelevatorinteriors.ca sales@classicelevatorinteriors.ca • 1.780.478.4014



#### Dear Members,

Our Government Advocacy team is getting ready for another busy fall. Our expert team continues to be engaged and responsive to inquiries and government consultations on a wide variety of topics on your behalf. I will highlight four areas in this report:

#### **Condominium Management Licensing with RECA**

CCI North Alberta has sent an expression of interest to RECA about becoming an approved third party education provider for Condominium Management. While it is a monumental task to develop courses to assist with exam preparation and licensing of associates and brokers for condominium management, it presents an opportunity for us to help professionalize and improve our industry from within our community. The alternative may be private for-profit providers who will charge fees that are prohibitive for managers to get the education they seek and don't understand the challenges for managers and our industry. A concern is the short period (fall of 2021) that courses based on these competencies must be developed.

RECA formally announced the process for licensing on June 14, 2021 and confirmed that licensing of condominium managers will commence on December 1, 2021. Starting August 6, 2021, individuals can apply to RECA to become eligible for a condominium manager licence. Professionals have a year to challenge the exam(s) or complete course work prior to challenging the exam dependent on experience.

On August 23, CCI North Alberta Chair and I met with RECA's new board chair, Patti McLeod, new CEO Russ Morrow, and Carrie Plett from our Industry Council. It was a frank and productive meeting.

#### Insurance in Alberta

Led by CCI North Alberta, we are working with CCI South Alberta, the Condo Owners Forum of Alberta, and other condominium community members on insurance. We are currently planning to jointly advocate with other stakeholders for reforms to the insurance industry, while also encouraging condominium corporations to follow best practices to mitigate risk and help lower premiums. Stay tuned as the insurance working group works to launch this campaign in the coming months.

#### **Nunavut Insurance Lab**

The Territory of Nunavut organized an information gathering Insurance Lab to address their insurance challenges. A formal process involving territorial representatives, CMHC, Insurance industry members, government representatives, and others participated in three well organized zoom sessions. CCI North was consulted in efforts we are seeing in Alberta and we participated in the zoom sessions in May. Amanda Henry and Hugh Willis represented CCI.

Nunavut condominium corporations are experiencing many of the same challenges that Alberta experienced in recent years – lack of insurance options, sky rocketing insurance premiums, leaving some corporations without insurance for coming up to two years. The sessions were productive with many interesting ideas put forth. CCI North relayed our experiences, including the recent experience with

the end of Best Terms Pricing as well as the importance of education resources for owners.

The insurance project – called the Nunavut Condo Corporation Insurance Lab – is ongoing and we are hoping that results could be obtained to see condominium corporations obtain insurance and remain an option for home ownership.

As a final comment, there is no CCI Chapter in Nunavut – which could be an item for discussion by other committees.

In closing, I want to thank the incredible advocacy team for their dedication and commitment to bettering the condominium industry. They take time out of busy schedules to attend meetings and consultations, research and write briefings and letters, analyze government decisions, and share their expertise and talents. The committee is comprised of Todd Shipley (Reynolds Mirth Richards and Farmer), Victoria Archer (Gledhill Larocque), Melissa Stappler (Willis Law), Amber Nickel (Willis Law) and Dawn Mitchell (HUB International).

#### Anand Sharma & Hugh Willis Co-Chairs – Government Advocacy Committee

# Screen Manufacture & Repairs Window Repairs & Replacements



## (780) 483 9561 www.allreachglass.com

- Window & Patio Door Restorations
- Window, Door & Hardware Replacements
- Weatherstripping & Caulking
- Window Replacement Projects
- Sealed Unit Replacements
- Interior Glass & Mirror Installations
- Swing Stage / Man Lift Glass Service

24 Hr Emergency Service to Account Customers

Window & Door Specialists



#### The LCCI is here!

We are excited to launch the new designation today!
The new designation, called "Leader of the Canadian
Condominium Institute" ("LCCI"), recognizes CCI members
from any profession or trade who have and continue to
contribute knowledge and expertise to CCI and the
condominium industry.

The application and website are now open! Check the website to see if you qualify, and be the first to apply!

www.cci.ca/about/lcci-designation

Having the news of the day arrive in your email inbox keeps you in the loop about current news and events that serve the condo community. Subscribe today!

"CCI is a great resource for all things condo!"



www.ccinorthalberta.com/subscribe-to-newsletter



### Working to Better Your Corporation & Community

Supporting And Educating You And Your Corporation To Ensure A Healthy Future. Condo Document Review, Helping You Rest Easy In Your Purchasing Decision.

#### WWW.KDMMGMT.CA



#101, 1 Carswell Street St. Albert, AB T8N 7N5 Ph: (780) 756-4222 Toll Free: 855-879-1513 Fax: 1-855-287-2212 www.diverseclaims.ca

Diverse Claims Adjusters Ltd. proudly opened their doors in June 2009. Since the beginning with three experienced staff, the company has grown while maintaining the focus on what is most important, customer service.

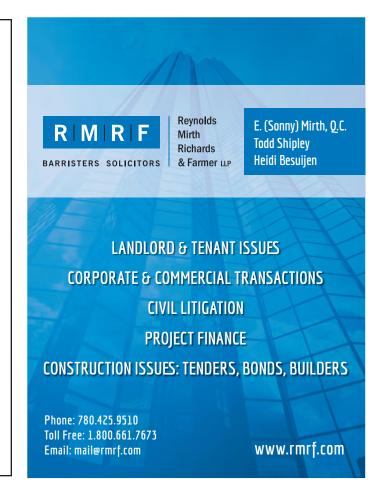
With the recent changes to the Condo Act as of January 1, 2020 our background and experience has allowed us to work with many Condo Corporations to provide a detailed and thorough Standard Insurable Unit Definition (SIUD). This includes working with more complex Corporations with multiple layouts and unit configurations.

Our office also routinely helps in providing Condo Corporations reports to assist on any issues that may result in a conflict situation with a unit owner or owners. Our expertise in these events has proven to diffuse the situation by offering our knowledge from an independent standpoint as opposed to allowing a tenuous situation to escalate. This is becoming more important for Corporations as the premiums and deductibles continue to increase due to the present market.

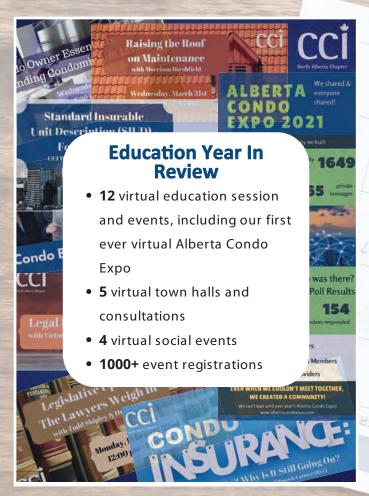
With key staff specializing in the residential / commercial Condominium market for over 20 years, and the addition of exceptional adjusters who handle a wide variety of multiline property and casualty claims, the company has developed a loyal clientele. Insurers, Property Management Companies, and Condominium Boards all know they can make their first call to Diverse, and we will handle the matter professionally, and in a timely fashion on a 24 hour a day basis, 7 days a week.

To assist you with any of your claim handling needs, or if you like further information on our SIUD program, please contact either:

Paul Whitman, FCIP 780-756-4222, Ext. 221 paul@diverseclaims.ca Mike Eisbrenner, CIP 780-756-4222, Ext. 237 meisbrenner@diverseclaims.ca







#### **EDUCATION STATION: DIGITAL EDITION**

Due to the restrictions in place to address the COVID-19 pandemic, CCI North Alberta made the difficult decision to move all of our events and programs online for the 2020-21 year. Despite the challenges of 'going virtual,' we were still able to bring great sessions to our members to help "improve your condominium IQ."

On top of our education sessions, volunteers on our Business Partner Liaison Committee put their thinking caps on to come up with ways to stay connected during the pandemic. We ran a series of Condo Business Connections virtual mixers to give businesses that work in condominiums a chance to network and swap tips and information. These sessions were a great way to "see" one another (though we are looking forward to being able to do them in person!). Huge thanks to Rod Donahue and Chris Vilcsak for spearheading those sessions.

#### MEMBERSHIP: STILL GOING STRONG

CCI North Alberta continues to be one of the strongest CCI chapters in Canada. We finished up the 2020-21 membership year with 768 members representing thousands of condominium owners and hundreds of professionals and service providers. Unfortunately, last year represents the first year since before 2014 where our membership didn't grow. We are not discouraged: we still saw strong support in terms of membership numbers and will be working hard to grow our value for members in the coming year. A heartfelt thank you to our Membership Committee for their hard work throughout the year on connecting with potential members and promoting the value of membership with CCI.

50



# SUNSHINE CLEANING SERVICES LTD. Business - Commercial Condo corporations Ph:780-477-7067

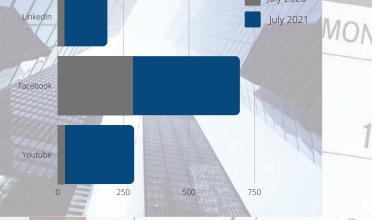
sunshinecleaningsltd@gmail.com



#### **HUGE GAINS ON SOCIAL MEDIA**

Without in-person events, we shifted some of our focus to connecting with our members online. We established a members-only Facebook forum to replace our web forum, put up some great new videos on our YouTube channel, and refreshed our Facebook and LinkedIn pages. We've seen a huge increase in fans and subscribers - thank you! We look forward to building on this success in the coming year.





# KELLER ENGINEERING

## YOUR CONDOMINIUM ENGINEERS



(403) 471-3492
200,1001 1ST ST. SE,
CALGARY, ALBERTA, T2G 5G3
WWW.KELLERENGINEERING.COM

# Let's Get Social! @CCINorthAB



15

YAGNUZ

- Like & Share
- Join Members Only Group



Follow, Tag,& Retweet



Follow, Tag, & Share



- Check out our videos& share
- Subscribe to our channel

#### **NEW FACES ON THE CCI TEAM**

Last year we saw a number of new faces join our CCI team.

We had some folks join our Board of Directors. New volunteer board members Kim Clayton, Jeremy Dalgliesh, Steven DeLuca, Amber Nickel, and Jayson Wood joined the Board and have dived right into the roles and are all doing amazing work furthering the objectives of our chapter. We still have a profile or 2 left to do, but you can find interviews with these members in the last few issues.

We also had some changes on the staff side. After several years at the helm of CCI North Alberta, Alan Whyte has stepped down as our Executive Director. A huge thank you to Alan for his dedication and hard work on behalf of the condominium community. Taking the reins from Alan is new Executive Director Amanda Henry. Amanda is profiled in this issue.

Last year's board made the exciting decision to expand our staff team by adding an Education Coordinator. Hiring this position will help us expand our education offerings, support excellent digital

learning, and meet the challenge of condominium management education and professional development now that condominium managers will (finally) be a licensed profession effective December 1, 2021. Lesley Thompson joined the team in early 2020 to help get the ball rolling for the virtual edition of the Alberta Condo Expo. We have recently announced that Raffaella Loro is taking over for Lesley. We are delighted to have Raffaella join the team, and will be profiling her in an upcoming issue.

### NEWINDUSTRY COUNCIL & CONDOMINIUM MANAGER LICENSING DETAILS

There was a lot of big news on the condominium management licensing front this past year. The newly established Residential Property Manager Industry Council was elected in December 2020. Past CCI North Alberta Board member Carrie Plett was successfully elected to the industry council, and she's been working hard representing the condominium industry at the RECA table.

Since the establishment of the Industry Council, things have been moving quickly on the condominium management licensing front. CCI North Alberta and CCI South Alberta joined forces to provide a written submission to the Real Estate Council of Alberta (RECA) in response to their survey on competencies for condominium managers and brokers. The competencies were released shortly after that, and RECA is providing regular updates on what the licensing requirements will look like.

## A BUSY YEAR ON GOVERNMENT ADVOCACY (AGAIN)

Government Advocacy was a huge focus of our chapter again this year. In addition to work to get clarity for condominiums on changing COVID-19 rules and restrictions, government advocacy committee members worked on changes to allow for virtual annual general meetings, the ongoing challenges for condominiums and insurance, and advocating to RECA to ensure condominium has a voice at the table of our

regulator. We also participated in consultations on condominium management licensing competencies, prompt payment and building liens, building assessment reports, the much anticipated dispute resolution tribunal, and in ongoing consultations with Service Alberta on a wide variety of topics.

#### THE YEAR AHEAD

Unfortunately we are still dealing with the fast-changing context of COVID-19, but we are working on a mix of virtual, hybrid, and in person events, education, and networking opportunities for the coming year. We hope to see many of you join us for our AGM in October and at events throughout the year.

If you would like to get more involved in CCI North Alberta, let us know! We have several volunteer opportunities available. Just reach out to us at the office at info@ccinorthalberta.com or 780-453-9004.



BUILDING ENVELOPE | STRUCTURAL ENGINEERING

BUILDING RESTORATION | SPECIAL PROJECTS | FIRE ENGINEERING

PEDESTRIAN MODELLING | WOOD DESIGN SERVICES

ADVANCED PERFORMANCE ANALYSIS | BRIDGE ENGINEERING

TRANSPORTATION STRUCTURES | CONSTRUCTION ENGINEERING

## **ENTUITIVE**

entuitive.com

VANCOUVER | CALGARY | EDMONTON | TORONTO | NEW YORK | LONDON | EDINBURGH



# CONDOMINIUM MANAGER LICENSING EVERYTHING YOU NEED TO KNOW

UPDATE FROM THE REAL ESTATE COUNCIL OF ALBERTA

As of December 1, 2021, condominium managers will require a licence with the Real Estate Council of Alberta (RECA) to continue managing condominiums.

In October, individuals who wish to become licensed in condominium management can begin the licensing process. As condo managers and board members, you likely have questions: Who's RECA? What is the difference between condo management and property management? What are the steps to getting licensed? How will the licensing of condominium managers impact condominium boards and owners? Read on for your answers!

#### RECA, Alberta's real estate regulator

For condo managers, board members, and condo owners who have not encountered RECA before, we administer the Real Estate Act of Alberta as the governing body for Alberta's residential real estate broker, commercial real estate broker, property manager, condominium manager, and mortgage broker licensees. RECA's mandate is to:

- protect consumers
- provide services to facilitate the business of licensees
- protect against, investigate, detect, and suppress fraud as it relates to the business of licensees

As of December 1st, all individuals and companies that provide condominium management services in Alberta, whether they are already licensed with RECA in another capacity or not, must operate under the standards and criteria set to meet RECA's mandate.

#### Condo management vs. property management

Under the *Real Estate Act*, condominium management is a separate activity and a separate industry from property management. Why? It's all about relationships.

Condominium managers enter relationships with condominium boards and perform condominium management activities on behalf of their client boards. Condominium management is about helping the condominium corporation to manage itself. Whereas property managers enter relationships with landlords and renters, negotiating leases, holding rental security deposits, and performing leasing related activities for their landlord or renter clients. Property management is about the disposition or acquisition of an interest in real estate through some type of lease.

A condominium management brokerage licence is required to provide condominium manager services, and a real estate brokerage licence is required to provide property management services. If individuals and companies would like to practice both condominium management and property management, they must do so under separate brokerages. But don't worry, that doesn't mean two addresses or full sets of staff are needed. The same corporation can operate a condominium management brokerage and a real estate brokerage performing property management services. These brokerages MUST have their own licensed broker, but can otherwise share ownership, office space, and some administrative support staff.

#### License classes

License classes are based on levels of education and responsibility. There are three condominium manager licence classes: condominium manager broker, condominium manager associate broker, and condominium manager associate. These classes function similarly to corresponding real estate classes, where:

- **a broker** is the individual in charge of a brokerage. There can only be one broker per brokerage
- an associate broker is an individual who has all the qualifications to be a broker, but is not in charge of a brokerage. They must be registered with a brokerage in order to offer condominium manager services on behalf of that brokerage
- an associate is an individual who offers condominium manager services on behalf of a brokerage, and must be registered with that brokerage. There can be multiple associates and associate brokers registered to a brokerage.

Brokerages themselves must also be licensed.

#### **Getting your licence**

Licensing begins with an eligibility process prior to making a licensing application. RECA opened the eligibility process on August 3, 2021, and expects to start processing licence applications on October 12, 2021. This way the condominium management industry can complete their applications for licensing well before December 1.

Condominium manager brokerages and their brokers will have to be processed and approved for licensing before individual condominium manager associates and associate brokers can complete their licensing applications. RECA strongly recommends prospective brokers to start the process as soon as it opens to avoid delays.

#### Submitting your eligibility application

The first step to getting your Condominium Manager Licence is to submit an application for eligibility.

The eligibility criteria vary, depending on whether you currently hold a licence with RECA, how much experience you have in the condo management industry, and if you currently oversee a condo management company.

All eligibility applications are submitted through myRECA, RECA's online licensing system. To begin the eligibility process, visit reca.ca and select Condominium Manager Licensing from the Licensees & Learners menu.

## Obtaining a conditional licence OR completing pre-licensing education

Only those who meet the eligibility criteria AND have at least 75 days of experience providing condominium management services will be eligible to apply for a conditional licence beginning on October 12, 2021.

The licence is conditional on successfully completing the pre-licensing education exams for condominium management by November 30, 2022.

If you have less than 75 days of experience and your eligibility application is approved, you will need to successfully complete the prelicensing education program for condominium management before you can apply for your licence.

#### Courses

There will be three condominium management courses provided by third-party course providers (not by RECA): Fundamentals of Condominium Management, Practice of Condominium Management, and the Condominium Manager Broker Program. The courses you have to take, or challenge the exams for, will depend on your current licence status with RECA, your experience, and whether or not you oversee a condominium manager firm.

Successful completion of the education requirement is a grade of at least 70% on each of the course exams.

RECA forecasts course providers offering pre-licensing courses for condominium management to open for registration by December 1, 2021. If your eligibility application is approved, you will receive an email from RECA when course registration is available. Learn more at reca.ca.

#### **Fees**

**Firms applying to become licensed** as condominium manager brokerages will have to pay a licence fee but will not be charged the application review fee. The brokerage license fee is \$450.

**Brokerages and individuals currently licensed by RECA** who wish to terminate their existing licence and become licensed in condominium management will be allowed to do so at no extra cost on December 1, 2021.

**For a new individual applying** to become an associate or associate broker, the licence fee is \$475.

#### **WE'RE HERE TO HELP**

Whether you're currently licensed with RECA or not, some may find navigating this process challenging. RECA has a number of resources available on reca.ca to help. Simply select Condo Manager Licensing under the Licensees & Learners menu for information, including step-by-step guides and tutorials.

If you have questions about the condo manager licensing process, contact us at info@reca.ca.



Did you know that as of December 1st 2021 all Condominium Managers must be fully licensed with the real estate board of Alberta in order to conduct business and serve their clients?

The professional team at Celtic Management is pleased to update all exisiting and potential clients that we are your LOCALLY owned and LICENSED Condominium Management provider successfully servicing Alberta for 14 years and counting.

At Celtic Group we offer a complete range of professional services which include but is not limited to the following:

Complete condominium management and financial management, a full service rental management department, a fully licensed real estate division, a complete maintenance and construction division, and we also offer our clients exclusive service from our completely certified and IICRC licensed restoration team.

With over 140 years of combined experience we truly do it all....



On behalf of our entire team, thank you. Keri Roszko

Licensed Broker/ Co-Owner

14620 118 Avenue NW Edmonton, ABT5L 2M8



www.karlengroup.ca

Our inspired & certified team members complete your project on time while minimizing business disruption!

GENERAL CONTRACTING
ELECTRICAL
MECHANICAL
PLUMBING & HEATING



PHONE 24-HOURS (780) 453-1362

karlen group

f karlengroupedm

# ASK ABOUT OUR FIXED-PRICE SERVICE CONTRACTS TODAY!

Providing exceptional solutions & peace of mind!

# EARLY BIRD CONTEST WINNERS



# THIS YEAR MARKED THE RETURN OF OUR EARLY BIRD RENEWAL PRIZE DRAW!

To enter the prize draw, all members had to do was renew their memberships by June 30, 2021. All membership renewals received by then were automatically entered to win, and we had hundreds of entries.

Condominium and individual members were entered into a draw for 1 of 2 \$500 gift cards. Business Partner and Professional Members were entered into a draw for a free full page ad in Insite To Condos magazine.

Thanks to our 2nd Vice President and Chair of the Membership Committee, Sandi Danielson for taking time out of her busy schedule to make presentations to some of our winners!

When our members renew early, it helps us plan for a successful year, so a heartfelt thank you to everyone who entered the contest!





**WINNER: NORTHGATE TERRACE CONDO** 



**WINNER: CARLISLE SANTA FE CONDO** 





"FIRST AT MAKING BUILDINGS LAST"...SINCE 1986

TELEPHONE: 780-486-2828

WEBSITE: www.wadeengineering.com

**EMAIL:** inquiry@wadeengineering.com

CONDITION REPORTS

TECHNICAL AUDITS

SPECIFICATIONS &
DRAWINGS

INSPECTIONS
OF
WORK IN PROGRESS







**BUILDING ENVELOPE CONSTRUCTION SPECIALISTS** 



**ATTIC INVESTIGATIONS** 



ROOF MAINTENANCE
PLANS



LOW MAINTENANCE
RE- ROOF DESIGN

#### **MEMBRANE & COATING SPECIALISTS**







#### RESERVE FUND PROFESSIONALS

The use of independent Roofing Inspectors, Envelope Inspectors, Mechanical Inspectors and Engineers provides a professional opinion. Monthly contribution spreadsheets can be modified for budgeting projects and the effects of borrowing on Reserve Fund contributions.



# FIRE SAFETY: MORE THAN SMOKE ALARM INSPECTIONS

WITH FILES FROM CCI HURONIA & THE CANADA FIRE SAFETY ASSOCIATION

The leaves are changing, frost is in the forecast, and there's a decided autumn chill in the air. As we all move toward preparing for winter, we need to keep fire safety in mind.

We all know that we need to keep smoke alarms and sprinkler systems inspected and in working condition. But even with regular inspections of our alarm systems, fires still happen and when they do, they are dangerous, expensive, and incredibly disruptive.

Fire prevention is a critical part of condominium risk management. There are some things that boards can to do help prevent fires and keep your condominium community safe in the event of a fire in your complex.

Even in complexes without indoor common property (bareland, townhouse style, etc.)



it's a good idea to remind owners about these fire prevention and emergency management best practices, as a fire in one unit can negatively impact the whole condominium.

- Develop a Fire Safety Plan and review it annually. What your fire safety plan looks like will depend on your condominium, but at minimum it should include emergency procedures to follow in the event of a fire, evacuation routes and procedures, and information on any board members or staff who have responsibilities in the event of a fire. The Alberta Fire Code requires certain kinds of buildings to have a Fire Safety Plan, but even in condominiums where it's not required it's a good best practice.
- Make sure someone knows your complex's systems. Do you have a complex-wide fire system (note that they are required by law in certain kinds of multi-unit residential buildings). Does someone on site or at your condominium management company have access to and know how to access the panel? How does your HVAC system interact with your fire alarm system? Where are your utility shut offs? Does your building have back-up generators, and if yes, what do they run?
- Develop and stick to an inspection schedule for systems that pose fire hazards. Many building systems represent a fire risk if they are not properly maintained including furnaces and heating systems, dryer vents, chimneys, and fireplaces. Work with a qualified professional to ensure your building systems are getting the care they need to prevent system malfunctions.

- Develop and stick to an inspection schedule for fire prevention systems. Smoke alarms, carbon monoxide detectors, fire extinguishers, and sprinklers all require regular inspections and maintenance. These inspection requirements are regulated by the Fire Code and the Building Code.
- Remind residents about fire prevention & emergency planning. When you are notifying members of upcoming fire alarm testing, it's a good time to also include information about what they can do to support fire prevention in your condominium. You may wish to remind them about any rules or bylaws that address fire hazards, what to do in case of a fire in their unit, and any maintenance or inspections that are the responsibility of the owner including ensuite appliances.





# Is Your Dumpster Costing You Extra \$\$\$?

- Illegal Garbage Dumping
  - Dumpster Divers
- Discarded Sofas and Mattresses



How much money are you wasting to have extra junk hauled away?

Use Mobotix Cameras to:

- Notify you
- · Identify the culprits
- · Avoid costly hauling charges

For more information, download our **FREE GUIDE** to Choosing the Right Surveillance System at

#### SafewithUlli.com

Cutting Edge Video Solutions to Protect Against Theft & Vandalism



Ulli@SafewithUlli.com

780.288.2986



#### **CONDOMINIUM QUESTIONS?**



- Are Special Assessments Coming?
- Leaks, Mould, Repairs, Bugs: Who pays?
- Board Meetings, effective, productive?
- Is the Reserve Fund Adequate?
- Are owners and residents kept informed?
- Are condo documents easily accessible?
- Is there a Risk Management Plan to avoid legal and insurance claims?
- · Need an independent chair?

#### Need help and information?

Call Gerrit at 780-982-4355 email: rosetree.g@gmail.com



Mediation, Arbitration and Consulting Services



- Building Envelope
- Structural Restoratio
- Structural Engineering
- Parking Garage Restoration
   Concrete Repairs
- Thermographi
- Reserve Fund Studies
- Technical Audits and Evaluations
- Attic and Crawl Spac Assessments
- Roof Anchors / Fall Protection
   Balcony Review and Restoration
- Restoration

To discuss your building needs, please call 780.452.2325

#### Nick Trovato MEng, P.Eng., FEC, FGC (Hon) ntrovato@rjc.ca

Jamie Murphy RET, P.L.(Eng), CCCA, LEED® AP jmurphy@rjc.ca

RJC Engineers is committed to delivering superior client service and engineering excellence.





## PREMIERE PROFESSIONAL GROUP LTD.



#### "THE INNOVATIVE CONCEPT TEAM"

Personalized Condo Administration/Consulting Services
Quality Condo Maintenance Options

#### **Are you Self Managed? Are you under 50 Units?**

Premiere Professional Group (PPG) is a Self Managed/Consulting Specialist. With the changes coming to the Property Management Industries do you know how your corporation will fit and how the changes will affect your condominium fees? We have developed An Administration system that will be truly customized to the actual needs of the Condominium Corporation and the Board of Directors. Premiere Professional Group is a full-service Administration/Consulting company. Within our Group of Professional is 150 years of Experience/Expertise and Condominium Knowledge.

#### We are offering a free consultation

PPG offers the following services:

24/7 Emergency Response Call Center Consulting on Property Issues and Solutions Property Administration/Consulting Collections Services/Financials Preparation of Documents Property Maintenance Competitive Insurance Flood Restoration & Remediation Janitorial/Carpet Cleaning Parking Lot Maintenance HVAC Preventable Maintenance Mold Remediation & Air Quality

#202, 8403 Coronet Road, Edmonton, AB T6E 4N7 Ph: 780-756-2840 www.premieregrp.ca





The weather cooperated and on a sunny September day we descended on the Cattail Crossing Golf & Winter Club to mix, mingle, and play some golf. This was Cattail Crossing's first tournament season, and they really delivered when it came to supporting our game, top-of-the-line golf carts and a BBQ steak lunch.

We hope everyone enjoyed themselves and had a chance to kick back, relax, and get to know one another. We had a great crowd of first-time attendees this year as well as some veterans of the event.

Teams and sponsors arrived bright and early to grab a breakfast sandwich and stock up on mulligans before hitting the green. We had 36 teams start close to simultaneously at 8:00 a.m. Competition was fierce but friendly, and plenty of teams found a chance to connect for a chat.









The golf wasn't the only good reason to get out on the green. There were many sponsors who had great refreshments available for our golfers. From licorice to popcorn not to mention the tasty food truck, our golfers had lots to choose from.

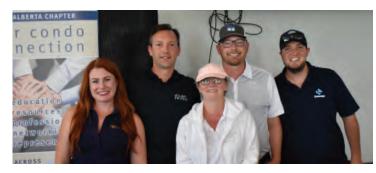
Our hole and skill competition sponsors also did an amazing job of supporting a great tournament experience for everyone. The Speed Hole was back with a solid winning time of 61 seconds, but did not manage to beat the 2019 record of 41 seconds.

A great golf game wasn't the only prize on offer at this year's tournament. Thanks to our generous sponsors and the hard work of the golf committee, attendees were entered to win a truly extraordinary spread of prizes, including a \$1000 WestJet travel voucher, retro red fridge (with beer included!), a Connor McDavid jersey, and tonnes of golf related gadgets and equipment. Board Chair Susan Milner and Golf Committee member Amber Nickel were this year's dynamic duo for the prizes, and did their best to keep things moving. With all the generosity of our sponsors we're going to have to put our thinking caps on next year about how to keep the prize draws moving along!

#### **DRAW PRIZE DONATIONS**

Acclaimed! Heating, Cooling & Furnace **AV8 Solutions Balance Valuations Belfor Property Restoration** BMO - Bank of Montreal Capital City Tree Services Celtic Group of Companies Converge Condo Management CorBec Management Group Delnor Restoration Diverse Adjusters Gardiner Appraisals Go West Valuations Infrared Home & Building Solutions Morrison Hershfield Nordic Systems Off the Ledge **Prince Property** Safe Sidewalks Safe With Ulli ServPro T & L Adjusters **Taylor Construction TEGA Property Management** The Great Outdoors Landscaping VARA Management Willis Law With special thanks to Minuteman Press Central &

Cattail Crossing Golf & Winter Club







This year's mulligan and 'lifeline' sale proceeds were donated to the Edmonton's Food Bank. Thanks to the generosity of everyone at this year's tournament, we raised over \$2500!

#### **THANK YOU**

An event like this does not come together without a tonne of work and support behind the scenes. This year's Golf Committee worked tirelessly for months on planning the tournament, contacting sponsors, and making the big day happen. Huge thanks to committee volunteers Kim Clayton, Jeremy Dalgliesh, Steven DeLuca, Hamish Farmer, Amber Nickel, and Jayson Wood for all their work and to all star staff member Beverley Thornton for supporting the committee and the event. Special thanks to our additional on-site volunteers, Sherry Ledinski, Barb Gobert, Wayne De La Cruz, Ruby Deboer, Board members Bereket Alazar, Sandi Danielson and Susan Milner, and everyone else who pitched in and helped out when asked.

This event could not have happened without the enthusiastic support of our sponsors. Thank you to our Title Sponsor BFL Canada and to all of our hole sponsors, skills competition sponsors, prize sponsors, and to our signage and breakfast sponsors. Many thanks for not only your financial support but also for your enthusiastic presence at the event keeping golfers refreshed and engaged.

Thanks to Chantell, Adam, and the whole team at Cattail Golf & Winter Club for hosting us and for all their work making our day a success.

Our final thank you is to all our golfers and everyone who participated in this year's tournament. It was so good to see all of your smiling faces on the course, and we are looking forward to seeing you at our other events this year!

Check out the photos from the day in our Golf Mixer Photo Gallery on our website - www.ccinorthalberta.com/golf-mixer-gallery









# Thank you **TOURNAMENT SPONSORS**



## **Hole Sponsors**











































## Skills Prize Sponsors











## A tailored approach to risk management.

At Gallagher we tailor risk management solutions and insurance coverage to the changing needs of your condominium association. Our commitment to the highest service standards makes it easy for you to do business with us.



#### Proud supporters of the CCI.

For more information go to ajgcanada.com or call

michael\_boisclair@ajg.com 403.299.2465

michael\_arnold@ajg.com 403.299.1692

🖻 2018 Arthur J. Gallagher & Co. | Arthur J. Gallagher Canada Limited



Insurance | Risk Management | Consulting

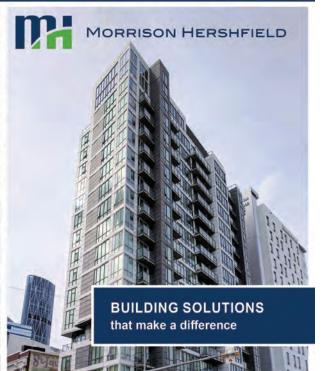
#### **BUILDING SERVICES**

Reserve Fund Studies | Technical Audits | Restoration | Investigation | Construction Building Envelope | Energy | Sustainability | Mechanical | Electrical | Structural









Bereket Alazar | 780.483.5200 | balazar@morrisonhershfield.com | Unit 300, 1603 91 Street SW, Edmonton



In 2014, there was no legislative authority for condominiums to send electronic notices to unit owners, for notice of AGMs or for any other purpose.



# **Annual General Meetings: The Importance of Proper Notice**

BY: ERIN BERNEY, FIELD LAW

Has your condominium corporation convened an Annual General Meeting (AGM) since the COVID-19 pandemic began in March 2020? If you're not a member of your Board of Directors and you answered 'no' to that question, you may want to find out for sure after reading this.

The condominium I've owned and in which I've resided for over 16 years convened an AGM in November 2020. It's a small condominium property with fewer than 40 units, and a physical meeting was possible at the time without violating public health restrictions. In fact, aside from myself, members of the Board of Directors and representatives of the property management company, there were only four (4) owners present at the meeting in person.

I almost missed it, however, as I did not receive any notice that the AGM had been convened. The *Condominium Property Act* requires condo corporations in Alberta to provide at <u>least</u> fourteen (14) days written notice of an AGM (or any other general meeting of the corporation) to all unit owners and to those mortgagees who have given notice of their interest to the corporation. Instead, I received a text message from one of my neighbours (who is also a Board member) the night before the meeting was scheduled to take place, asking if I was planning to attend. Since the beginning of 2020, the Board of my condominium had apparently been sending notices to unit owners by email and/or using Facebook for all its communications.

The Board, on the advice of the property manager, relied on amendments to the *Condominium Property Act* and regulations which came into force on January 1, 2020. The relevant portion of the section reads as follows:

71.1(1) A document, including any written notice or request, may be served by a corporation on an owner [...]

(c) by electronic means to an electronic address that the owner has specifically provided as an address to which information may be provided by those electronic means.

This contemplates unit owners providing electronic addresses "specifically" for the purpose of receiving notices and information. In other words, condo corporations are not authorized to send electronic notices to unit owners in place of personal service or regular mail until this precondition is satisfied. The provision is consent-based and requires unit

owners to effectively "opt in", in order to validly receive electronic notices from the corporation.

Our property manager attempted to rely on a consent I gave in 2014. Like most people, I have several email addresses: one address is primarily used for business communications, another is for personal communications, and at least one more that I rarely, if ever check, is now just a repository for spam and junk mail. Most of us have at least one of these old junk email addresses, and this is the one I had provided to the manager six years ago.

The consent I gave in 2014 was for the purpose of receiving email communications from the property manager in my capacity as a Board member, at that time. Ostensibly, I was asked to provide this consent to the manager in order for it to comply with Canada's new Anti-Spam Legislation (CASL), which came into force July 1, 2014. Like section 71.1 of the *Condominium Property Act*, CASL is also opt-in legislation, under which businesses and certain other organizations are not permitted to send commercial, electronic messages to individuals without obtaining their prior consent.

In 2014, there was no legislative authority for condominiums to send electronic notices to unit owners, for notice of AGMs or for any other purpose. Therefore, even if consent was provided for the particular purpose of receiving notices as a unit owner (and not some other purpose) in 2014, it may be unreasonable for a condo corporation to rely on such consent in 2021.

During my corporation's AGM, I learned that there were at least a few other unit owners in a similar position as myself. I was later informed that the Board will be investigating to determine how many other owners were affected by its decision to send notice of the AGM by email, and this will inform its next steps insofar as whether any business conducted at the AGM may need to be validated at a subsequent meeting.

Ordinarily, a failure to give proper notice of a general meeting does not invalidate anything done at that meeting. This is another amendment to the Condominium Property Act that came into force in 2018. But in order for a corporation to avail itself of this provision, it must demonstrate that it made a reasonable attempt to give proper notice.

In my view, where the original attempt to provide notice did not itself comply with the legislation, it cannot be called reasonable and may not be saved by this section of the Act. And even though property management may have advised the corporation that email notice without prior consent by unit owners was sufficient, shifting the blame to the manager does not validate improper notice. All this highlights the importance of ensuring that condo corporations comply with their statutory obligations, especially when it comes to satisfying formal notice requirements for AGMs and other meetings.

Much of condominium law in Alberta, and arguably in most jurisdictions, is consumer protection-based legislation. It is designed to protect unit owners and prospective purchasers from loss and abuse. The *Condominium Property Act* has very specific requirements designed to ensure that all unit owners receive full, timely notice of AGMs and other general meetings at which important decisions are raised, discussed and voted upon.

Providing proper and adequate notice of an AGM is therefore critical to protect the interests of unit owners. In many cases, condominium units are probably the owners' most valuable assets. Regardless of their individual importance, though, all unit owners have a fundamental right to attend meetings and to weigh in on the business and affairs of the corporation. Notice requirements exist specifically to protect this right.

Now that condominium corporations can also convene their AGMs and other meetings virtually, by electronic means (another recent amendment to the Act, provided there are no express provisions in the corporation's bylaws restricting or prohibiting virtual meetings), it is even more important that proper and adequate notice of such meetings is provided to all unit owners. This will ensure that everyone with a right to attend the meeting has sufficient opportunity to contact the corporation and arrange for personal attendance if they do not have the means to attend virtually. The right to attend meetings of the corporation carries with it the right to meaningfully participate at such meetings, and many condo owners may still lack the technological capability to participate in discussion and voting via electronic means, resulting in a continuing obligation of corporations to provide accommodation for different forms of meeting attendance.

Given my experience, I urge unit owners who have not received notice of an AGM since the pandemic began in March 2020 to reach out to their elected Boards and/or property managers and confirm whether an AGM has already taken place without proper notice having been given. For those condominiums that are already making use of electronic meeting notices by way of email, Facebook, Geniepad or some other format, ensure that unit owners have opted in for these modes of communication.

A good practice is to confirm that unit owners have provided both their consent and a specific electronic address for this purpose. Just because an owner is a member of the corporation's group on Facebook does not mean they have consented to all notices being received electronically, particularly notice for AGMs. Many owners still prefer to receive such notices delivered in hard copy to their address for service. This includes copies of all other documentation corporations are required to provide in advance of an AGM, including (but not limited to) the following:

- annual financial statements for the preceding year,
- the annual reserve fund report,
- the budget for the upcoming year, and
- · draft minutes from the last AGM

Now that corporations have the appropriate legislative authority, there is nothing wrong with providing notices of AGMs to owners by email, provided they have elected to receive their notices in this manner, and are therefore expecting it. Otherwise, the corporation could find itself having to validate all votes and actions taken since the AGM occurred. If in doubt about whether or not an electronic notice is permitted and the form of notice is acceptable, obtain legal advice.



## Condominium Specialists since 1975





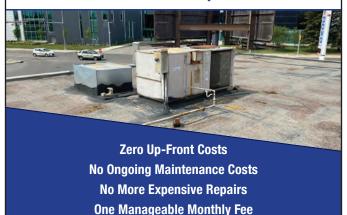




780-463-3096 • WEISS-JOHNSON.COM

## DOES YOUR MECHANICAL EQUIPMENT LOOK LIKE THIS?

### HAVE YOU THOUGHT ABOUT LEASING NEW EQUIPMENT?



Newer, More Efficient Equipment = Lower Energy Bills



- 24/7 Emergency Response and Disaster Cleanup
- ✓ Reconstruction and Repair Services
- Asbestos and Mould Remediation
- ✓ Building Envelope Repairs



Since 1978

CALGARY, AB 403-571-1200

EDMONTON, AB 780-822-1200

REGINA, SK 306-751-4868 SASKATOON, SK 306-934-6116

www.lydale.com

# Insite Condominium Condominium

Contact the Insite Team to place your ad in the next issue:

CCI North Alberta Chapter #37, 11810 Kingsway NW Edmonton, AB T5G 0X5 (780) 453-9004

Email: insite@ccinorthalberta.com

### **ADVERTISING RATES 2021/2022**

Ad Type	*Size	Mem	per Pricing	Non-Me	mber Pricing
Business Card	3.33"w x 1.83"h	gst	\$181.50 \$9.08	gst	\$363.00 \$18.15
		Total	\$190.58	Total	\$381.15
1/4 Page	3.5"w x 4.75"h	gst	\$392.70 \$19.64	gst	\$785.40 \$39.27
		Total	\$412.34	Total	\$824.67
			\$786.50		\$1,573.00
1/2 Page	7.0"w x 4.75"h	gst	\$39.33	gst	\$78.65
		Total	\$825.83	Total	\$1,651.65
			\$1,179.20		\$2,358.40
Full Page	7.0"w x 9.5"h	gst	\$58.96	gst	\$117.92
		Total	\$1,238.16	Total	\$2,476.32
			\$1,356.00		\$2,712.00
Full Page Premium	7.0"w x 9.5"h	gst	\$67.80	gst	\$135.60
(Page 2, 3, or Inside Back Cover)		Total	\$1,423.80	Total	\$2,847.60
Back Cover	7.62"w x 8.48"h	gst	\$1,512.50 \$75.63	gst	\$3,025.00 \$151.25
Dack Cover	1.02 W X 0.40 II	Total	\$1,588.13	Total	\$3,176.25

Please note: Advertising prices are subject to change at the beginning of each fiscal year. We will endeavour to notify all advertisers of any rate changes in a timely manner.

#### Note to Advertisers:

Submit your artwork in a digital file, or provide camera-ready copy. Digital files are accepted in .EPS, .AI, .PSD formats, or high quality PDF or TIF (minimum 300dpi).

All artwork must be produced in CMYK colour.

\*Please check the ad dimensions above to be sure your ad size is correct. If in doubt, consult with your editor or production team to be sure your files are acceptable.

All advertising requests will be subject to approval and space availability. Advertising copy and payment MUST be received by CCI - NAC prior to the submission deadline

If you are interested in advertising with us, please contact the office to receive a booking form.

Ask about our multiple issue discount!

Advertising & Article Submission Deadlines				
ISSUE 1 Aug 15, 2021				
ISSUE 2	Nov 6, 2021			
ISSUE 3 Feb 9, 2022				
ISSUE 4	May 8 2022			

It is the advertiser's responsibility to provide the correct version of the ad for printing by the Advertising & Submission Deadline.

If edits are required to your artwork after submission, we reserve the right to charge a nominal fee for our magazine designer to make the requested changes (if applicable).

## BUSINESS DIRECTORY



**FALL 2021** 

Company	Full Name	Phone	E-mail
ACCOUNTANTS & BOOKKEEPERS			
Amzad Amiri Professional Corporation	Amzad Amiri	(780) 489-8450	amzad@aapc.ca
Barbara L. Surry Chartered Professional Accountant, CMA	Barbara Surry	(780) 467-0562	blsurry@blsurrycma.com
Donnelly & Co. LLP	Pei San Chan	(780) 488-7071	peisan@donnellyco.ab.ca
Heather Zeniuk Professional Corporation	Heather Zeniuk	(780) 463-8425	heather@hzcpa.ca
Ho LLP	Luu Ho	(780) 448-7317	lho@hollp.ca
KBH Chartered Accountants	Mohini Kumar	(780) 463-8101	m.kumar@kbh.ca
Metrix Group LLP	Yulian Korataiev	(780) 489-9606	ykorataiev@metrixgroup.ca
Radke Professional Corporation	Edwin Radke	(780) 424-2844	eradke@radkeca.com
Rutwind Brar LLP	Sukhi Brar	(780) 483-5490	sbrar@rbpa.ca
Scott Dalsin Professional Corp	Scott Dalsin	(780) 439-9646	scottdalsinpc@telus.net
Special Office Services	Christine Schultz	(780) 240-5755	schuchris@outlook.com

Company	Full Name	Phone	E-mail
BUILDING MAINTENANCE			
4-Way Inspection Services Ltd.	Travis Olinek	(780) 473-8464	travis@4wayinspections.com
Acclaimed! Heating, Cooling & Furnace Cleaning	Mallory Caudron	(780) 413-1655	mallory@acclaimedfurnace.com
Alltron Systems	Angela Parkes	(780) 414-0194	anglea.parkes@alltronsystems.com
Antrim Construction Ltd.	Ruth Kelly	(780) 487-2330	ruth@antrimconstruction.com
BROJAM Construction & Maintenance Ltd.	Jamie Brown	(780) 757-5512	admin@brojamconstruction.com
CertaPro Painters Edmonton Ltd.	Barb Forth	(587) 598-5679	bforth@certapro.com
Classic Elevator Interiors Ltd.	John Blackstock	(780) 478-4014	sales@classicelevatorinteriors.ca
Custom Sweep	Melissa Bossel	(780) 451-4010	customsweep19@outlook.com
Dryer Vent Scrubbing, Summit Fireplaces Heating & Cooling	Adriaan Van Papeveld	(780) 819-4527	dryerventscrubbing@gmail.com
Karlen-Elecom Ltd.	Mickie Poon	(780) 453-1362	mp@elecom.ca
Mosaic Home Services	Steven Knight	(780) 910-6688	steven@getmosaic.ca
<b>Taylor Construction</b>	Kristine Opp	(403) 244-5225	office@taylorconstruction.ca
The Restorers Group Inc.	Dean Amundson	(780) 239-6760	dean@restorersgroup.ca
United Supreme Group	Mark Lunnin	(403) 891-1454	mlunnin@unitedsupreme.ca

Company	Full Name	Phone	E-mail
CONDOMINIUM MANAGEMENT			
113 West Management Ltd.	Anand Sharma	(780) 784-3001	anand@113west.ca
20/20 Management	Katie Ekroth	(780) 714-0812	katie@2020management.ca
AIM Real Estate Corporation	Dan McDaniel	(780) 424-0397	dmcdaniel@aimrec.ca
Alberta Property Management Solutions Inc.	Georgina MacNeil	(780) 715-7270	accounting@apmsi.ca
AV8 Solutions	Brett Binnie	(780) 352-9277	brett@av8solutions.com
Ayre & Oxford Inc.	Roseanne Evans	(780) 448-4984	roseevans@ayreoxford.com
Bella Management and Realty Ltd.	Alison Pon	(780) 444-2665	info@realtybella.com
Blueprint Condominium Management Inc.	Ibrahim Butt	(780) 665-5350	ibrahim@blueprintmanagement.ca
Braden Equities Inc.	Braden Paquette	(780) 429-5956	info@bradenequitiesinc.com
Bridgegate Property Management Group Inc.	Tamara Langille	(780) 266-2778	tamara@bridgegate.ca
Celtic Group of Companies	Keri Roszko	(780) 784-0028	keri@celticmanagement.ca
Century 21 Masters	Beverley Matthias	(780) 987-2900	bev.matthias@century21.ca
Condo Management Solutions Inc.	Carrie Plett	(780) 278-8373	carrie@cms2020.ca
Converge Condo Management Inc.	Jeremy Dalgliesh	(587) 920-3550	jeremy@convergecondo.com
CorBec Management Group Inc.	Laura Lindbeck	(780) 445-4928	laura@corbecmanagement.ca
Core Realty & Management Group Inc.	Don Brown	(780) 651-1577	don@coremanagement.ca
Coutts & Associates Inc.	Peter C. Coutts	(780) 756-9222	peter@edmontonpropertymanagement. ca
CS Management Inc.	Curtis Siracky	(780) 760-6197	curtis@csmgmtinc.ca
<b>Esquire Management Group</b>	Michael McNeil	(780) 414-0390	info@emgroup.ca
FirstService Residential Alberta Ltd.	Robert LaParque	(780) 784-2888	robert.leparque@fsresidential.com
FOCHAUS Management Inc.	Corina MacKinnon	(780) 988-1947	corina@fochausmgmt.com
Fort Management Ltd.	Becky MacKlem	(780) 791-3948	becky@fortman.ca
Gleniffer Lake Resort	Tammy Campbell	(403) 728-3010	tammy@mylakeresort.com
<b>Group Three Property Management Inc.</b>	Michele Curtis	(780) 641-0222	mcurtis@groupthree.ca
Hallmark Management	Darcie-Lee Rea, ACM	(780) 819-2108	darcie@hallmarkmanagement.ca
Hearthstone Management Ltd.	Kelly Spanach	(780) 993-5606	kspanach@live.ca
Homestead Property Management	Shirley & Ted Appelman	(780) 203-4105	ted.hpm@hotmail.com
Inland Property Management Ltd.	Kate Brisson	(780) 461-1177	kate@inlandpropertymanagement.ca
JLR Condo Specialists Inc	Lisa Wallbridge	(587) 521-2090	lisa@jlrmgmt.ca
KDM Management Inc.	Brian Fischer	(780) 460-0444	bfischer@kdmmgmt.ca
Key Investment Property Management Inc.	Karen Schoepp	(780) 830-1331	info@keyproperty.ca
Laidley Management	Nancy Ternowski	(780) 423-1516	info@laidley.ca
Larlyn Property Management Ltd.	Michael Holmes	(780) 424-7060	larlyn@larlyn.com
Mayfield Group Management	AJ Slivinski	(780) 451-5192	aj@mmgltd.com
McLeod Realty & Management Ltd	Robert F McLeod	(780) 453-1108	info@mcleodrealty.com
More Property Management Inc.	Travis More	(780) 488-5401	travis@moreproperty.ca
Pivotal Property Management Inc.	Jamie Shima	(780) 701-4300	pivotal@pivotalpm.ca
Premier Asset Management Inc.	Ross Keenan	(780) 414-0297	info@premierassetmanagement.ca
Premiere Group	Brent Graham	(780) 756-2840	brent@premieregrp.ca
Prime Property Management	Mark Rousseau	(780) 538-0214	mark@gpprime.net

Company	Full Name	Phone	E-mail
CONDOMINIUM MANAGEMENT (CONTINUED)			
Prince Property Inc.	Sandi Danielson	(780) 416-9098	sandi@princeproperty.ca
Progressive Property Mangement Ltd.	Jo-Anne Syskasis	(780) 473-5474	js@progressivepropertymanagement.ca
Realty Canada Inc.	Donald King	(780) 434-2222	don@realtycan.com
Re/Max Commercial Capital Property Management	Scott Hughes	(587) 525-8900	admin@rccpm.ca
Roots to Peak Management Ltd.	Melissa Southorn	(780) 860-6707	melissa@rootstopeak.com
Royal LePage Summitview Realty	Nancy Caul	(780) 852-5500	jasper@royallepage.ca
Royal LePage, The Realty Group Grande Prairie - Property Management	Angie Peters	(780) 532-3400	angiepeters@royallepage.ca
Shift Management Services	Kelly Bertrand	(780) 872-4556	info@shiftmanagement.ca
Simco Management (Edmonton) Inc.	Ray Pratt	(780) 455-4111	simcomanagement@telusplanet.net
Skyline Property Management	Seang Hem	(780) 994-3100	shem@skylineproperty.ca
Stellar Condominium Management Ltd.	Alicia Jentner	(587) 990-4583	contact@stellarcondos.com
TEGA Property Management Ltd.	Susan Milner	(780) 757-7828	smilner@tegapm.ca
Victorian Property Management	Anthony Canada	(780) 463-0066	anthony@victorianmanagement.ca
Western Realty Group Inc.	Jordan Gogal	(780) 437-2900	jordan@realtygr.com

Company	Full Name	Phone	E-mail
CONSULTANTS & MEDIATORS			
Bylaw Consultants	Gary Caouette	(587) 991-0959	bylawconsultants@gmail.com
CK Condominium Consultants Ltd.	John Setterlund	(780) 729-0031	johns100@shaw.ca
Condo Check	Bernie Winter	(403) 509-2250	bernie@condo-check.com
Excel Bldg. Inspection & Consulting	Stuart Schechtel	(780) 464-5634	excelins@telus.net
HRS Condominium Consulting	Helena R. Smith, ACCI, FCCI	(780) 433-8058	helenarsmith1@gmail.com
Rosetree Mediation, Arbitration and Consulting Services	Gerrit Roosenboom	(780) 982-4355	rosetree.g@gmail.com
SBE Management	Robert Jago	(587) 597-5246	sbem@telus.net
Skyline QS Consultants Ltd.	Maeve Duggan	(780) 920-9962	mduggan@skylineqs.ca
<b>Todd Brand Consulting</b>	Todd Brand	(403) 608-2710	toddbrand@hotmail.com

Company	Full Name	Phone	E-mail
DISASTER RESTORATION			
<b>Belfor Property Restoration</b>	Robin Chuchmuch	(780) 455-5566	robin.chuchmuch@ca.belfor.com
<b>Canstar Restorations</b>	Cory Hislop	(587) 989-3417	chislop@canstarrestorations.com
<b>Complete Care Restoration</b>	Rod Donahue	(780) 499-8369	rod@completecarerestoration.ca
Damage Inc.	Colin Jones	(780) 589-0023	colin@damage-inc.ca
<b>Delnor Restoration Services</b>	Byron Maclean	(780) 929-4004	info@delnorrestoration.ca
First General Edmonton	Moe Barzagar	(780) 903-0402	moe.barzagar@firstgeneral.ca
Kalloway Property Services	Ken Allman	(780) 436-8090	kenallman@kalloway.com
Lydale Construction	Leeanne Booth	(780) 443-8851	lbooth@lydale.com
On Point Restore	John Wegner	(780) 701-3891	contact@on-point.ca
Paul Davis Edmonton	Ryan Bubenko	(780) 454-4047	ryan.bubenko@pauldavis.com
ServiceMaster Restore	Jason Miller	(780) 443-4338	jason.miller@svmrestore.ca
Titan Construction	Brandon Van Unen	(780) 483-3426	bvanunen@titan89.com

Company	Full Name	Phone	E-mail
ENGINEERING			
Aegis West Engineering Inc.	Garett Cochrane	(780) 238-3418	garett@aegiswest.ca
C3 Engineering Technology Inc.	Cliff Swain	(780) 940-5578	C3Engineering@Shaw.ca
<b>Entuitive Corporation</b>	Brian Shedden, BSS	(780) 902-9119	brian.shedden@entuitive.com
EXP	Steven DeLuca	(780) 203-8605	steven.deluca@exp.com
	Adam Crawford	(780) 554-5835	adam.crawford@exp.com
Keller Engineering	Andree Ball	(403) 471-3492	aball@kellerengineering.com
Morrison Hershfield Ltd.	Bereket Alazar	(780) 483-5200	balazar@morrisonhershfield.com
Read Jones Christoffersen Ltd.	Nick Trovato	(780) 452-2325	ntrovato@rjc.ca
TCL Engineering	Ted Hagemann	(780) 907-5554	thageman@telus.net
Tree of Knowledge (TOK) Engineering	Martin Bankey	(780) 434-2376	mbankey.tok@shaw.ca
Wade Engineering Ltd.	Allan King	(780) 486-2828	aking@wadeengineering.com

Company	Full Name	Phone	E-mail
EXTERIOR MAINTENANCE			
AAA Striping	Dorian Andrews	(780) 435-2214	info@aaastriping.ca
Ardent Roof Systems Inc.	Derrick Lukin	(780) 488-4900	derrick@ardentroof.ca
<b>Capitall Exterior Solutions</b>	Craig Hatt	(780) 757-3930	craighatt@capitall.ca
Christensen & McLean Roofing Co. Ltd.	Phil Roy	(780) 447-1672	phil@cmroofing.ca
Donewell Property Services	Cam Massie	(780) 906-9495	cam@donewell.ca
Eenie, Meenie, Miny Mow	Jose Martinez	(587) 432-1780	jose@emmmow.com
G & J Construction Group LP	Grant Wall	(780) 454-0700	services@gjconstruction.ca
Integrity Window Cleaning Inc.	Tanner Bayn	(780) 667-5432	contact@integrityclean.ca
Mutts Rope Access Division (R.A.D.) Ltd.	Freddy Mena	(780) 263-1656	fmena@muttsrad.com
Off The Ledge	Cody Hodson	(587) 873-2020	cody@offtheledge.ca
Osco Mudjacking & Shotcreting Ltd.	Don Moroz	(780) 469-1234	don@oscomudjacking.com
Paneless Window Washing Inc.	Matthew Stewart	(780) 707-8385	contact@panelesswindow.com
Pyramid Concrete & Consulting Ltd.	Cole Goshulak	(780) 481-0808	cole@pyramidconcrete.net
Shipshape Landscaping	Marc Fehr	(780) 619-2000	info@shipshapeyeg.com
Trusty Tree	Kolton Canning	(780) 860-5500	info@trustytree.ca
United Supreme Group	Mark Lunnin	(403) 891-1454	mlunnin@unitedsupreme.ca
Westeco Coatings	Michael Howell	(403) 598-3591	michael@westecocoatings.ca
West Edmonton Window Cleaning	Tyler Bayn	(780) 481-4988	contact@wewc.ca

Company	Full Name	Phone	E-mail
FINANCIAL SERVICES			
BMO Bank of Montreal	Dejan Dimic	(780) 408-0416	dejan.dimic@bmo.com
Canadian Western Bank	Marie Hilton	(780) 458-4001	marie.hilton@cwbank.com
Condominium Financial	Jim Wallace	(780) 952-7763	jim@condominiumfinancial.com
Qube Investment Management Inc.	Michael Baker	(780) 463-2688	michael@qubeinvest.ca
VersaBank	Karl Neufeld	(604) 984-7564	karln@versabank.com

Company	Full Name	Phone	E-mail
INSURANCE			
Arthur J. Gallagher Canada Limited	Michael Arnold	(403) 299-1692	michael_arnold@ajg.com
BFL CANADA Insurance Services Inc.	Hamish Farmer	(780) 229-3780	hfarmer@bflcanada.ca
Diverse Claims Adjusters Ltd.	Paul Whitman	(780) 756-4222	paul@diverseclaims.ca
<b>HUB International Insurance Brokers</b>	Dawn Mitchell	(780) 453-8407	dawn.mitchell@hubinternational.com
Katherine Hanna Insurance Agency Inc.	Katherine Hanna	(780) 464-6858	katherine@katherinehanna.ca
PRIMELINK Insurance Brokers Ltd.	Murray Dadswell	(780) 435-3632	Mdadswell.prim-01@insuremail.net
RiskTech Insurance Services	Jason Ploof	(780) 453-9840	jploof@excelrisk.ca
	Carly Gartner	(780) 732-6880	cgartner@excelrisk.ca
T&L Adjusters Ltd.	Cory Gilliam	(780) 395-2222	cgilliam@tladjusters.com

Company	Full Name	Phone	E-mail
INSURANCE APPRAISERS			
<b>Balance Valuations</b>	Cassidy MacDonald, AACI, P.App, CRP	(780) 296-2323	cassidy@balancevaluations.com
Gardiner Appraisals Inc.	Cheryl Gardiner, AACI, P.App	(780) 413-9070	info@gardinerappraisals.ca
Go West Valuations Corp	Pete West	(587) 356-1555	pete@gowestcorp.com
Normac	Omar Khan	(780) 935-8258	omar@normac.ca
Northern Lights Appraisals	Gerhardt Klann	(780) 757-2060	info@northernlightsappraisals.ca
Reliance Asset Consulting Inc.	Harold Weidman	(780) 702-7068	info@relianceconsulting.ca

Company	Full Name	Phone	E-mail
JANITORIAL SERVICES			
Cleaning Extraordinaire	Rhonda Koenig	(780) 982-2223	rhonda@cleaningex.com
Sunshine Cleaning Services Ltd.	Robert Hennigan	(780) 477-7067	sunshinecleaningsltd@gmail.com
TKO Services Ltd.	Tasha Crowley	(780) 777-3055	info@tkoclean.com

Company	Full Name	Phone	E-mail
LAWYERS			
Field Law	Erin Berney	(780) 429-7856	eberney@fieldlaw.com
Gledhill Larocque	Victoria A. Archer	(780) 465-4852	archer@gledhill-larocque.com
Miller Thomson LLP	Roberto Noce	(780) 429-9728	rnoce@millerthomson.com
	Michael Gibson	(780) 429-1751	mgibson@millerthomson.com
Ogilvie LLP	Robert P. Assaly	(780) 429-6243	rassaly@ogilvielaw.com
PDS Law	Shane Parker	(780) 444-8404	sparker@pdslaw.ca
Reynolds Mirth Richards & Farmer LLP	Todd Shipley	(780) 497-3339	tshipley@rmrf.com
	Emmanuel Mirth	(780) 425-9510	emirth@rmrf.com
	Heidi Besuijen	(780) 497-3327	hbesuijen@rmrf.com
Sharek Logan & van Leenen LLP	David van Leenen	(780) 413-3100	dvanLeenen@sharekco.com
Shourie Bhatia LLP	Arun Shourie	(780) 438-5281	ashourie@sb-llp.com

Company	Full Name	Phone	E-mail
LAWYERS (CONTINUED)			
Willis Law	Hugh Willis	(780) 809-1888	hwillis@willislaw.ca
	Melissa Stappler	(780) 809-1888	mstappler@willislaw.ca
	Rachael Hovan	(780) 809-1888	rhovan@willislaw.ca
	Amber Nickel	(780) 809-1888	anickel@willislaw.ca
Witten LLP	John M Frame	(780) 428-0501	jframe@wittenlaw.com

Company	Full Name	Phone	E-mail
MECHANICAL & ELECTRICAL			
4-Way Inspection Services Ltd.	Travis Olinek	(780) 473-8464	travis@4wayinspections.com
Enercare Home and Commercial Services	Warren Kuchta	(780) 884-2742	warren.kuchta@enercare.ca
Environmental Dynamics Ltd.	Kelvin Eaton	(780) 421-0686	k.eaton@edl.ca
Gateway Mechanical Services Inc.	Paul Flynn	(800) 414-4929	pflynn@gatewaymechanical.ca
Multigas Detection & Instrumentation Services Group Inc.	Shiku Patel	(780) 980-0799	shiku@multigasinc.com
Nordic Mechanical Services Ltd.	Rene Cloutier	(780) 469-7799	rene@nordicsystems.ca
Renew Services Inc.	Richard Nelson	(780) 544-8060	info@renewservicesinc.ca
Viking Mechanical	Adam Hansen	(780) 455-0181	office@vikingmechanical.ca
Weiss-Johnson Heating, Air Conditioning & Plumbing Services	Dennis Johnson	(780) 463-3096	Dennis.Johnson@weiss-johnson.com

Company	Full Name	Phone	E-mail
PROPERTY & TECHNOLOGY SERVICES			
BuildingLink Canada	Max Pharaon	(604) 561-0231	max@buildinglink.com
CondoGenie	Rafal Dyrda	(800) 274-9704	rafal@condogenie.com
CondoVoter	Sean McKim	(647) 689-7507	sean@condovoter.com
<b>Edmonton Eviction Services Inc.</b>	Donald Gray	(780) 974-8427	don@edmontonevictionservices.com
GetQuorum	Mark DiPinto	(877) 353-9450	contact@getquorum.com
Lock & Door Works Inc.	Joe Maksymiuk	(780) 818-0513	ldworks@shaw.ca
MaxTV Media	Erik Kehat	(780) 652-0200	info@maxtvmedia.com
Pop-A-Lock of Edmonton	Ron Murray	(587) 672-5625	ron.murray@popalock.ca
SafewithUlli o/a Safe With Ulli Inc.	Ulli Robson	(780) 288-2986	ulli@safewithulli.com
TELSCO Security Systems	Kristin Krysa	(780) 424-6971	kristin@telsco.com

Company	Full Name	Phone	E-mail
REAL ESTATE			
Century 21 Masters	Beverley Matthias	(780) 987-2900	bev.matthias@century21.ca
McLeod Realty & Management Ltd	Robert F McLeod	(780) 453-1108	info@mcleodrealty.com
Pinnacle Realty & Management Inc.	Rick Murti	(780) 758-4434	rmurti@pinnaclemgmt.ca
Royal LePage Summitview Realty	Nancy Caul	(780) 852-5500	jasper@royallepage.ca
Royal LePage, The Realty Group Grande Prairie - Property Management	Angie Peters	(780) 532-3400	angiepeters@royallepage.ca

Company	Full Name	Phone	E-mail
RESERVE FUND STUDY PROVIDERS			
Aegis West Engineering Inc.	Garett Cochrane	(780) 238-3418	garett@aegiswest.ca
Balance Valuations	Cassidy MacDonald, AACI, P.App, CRP	(780) 296-2323	cassidy@balancevaluations.com
Bigelow Reserve Fund Studies	Sharon Bigelow, CRP	(780) 965-0965	sharonbigelow@shaw.ca
C3 Engineering Technology Inc.	Cliff Swain	(780) 940-5578	C3Engineering@Shaw.ca
<b>Entuitive Corporation</b>	Brian Shedden, BSS	(780) 902-9119	brian.shedden@entuitive.com
Excel Bldg. Inspection & Consulting	Stuart Schechtel	(780) 464-5634	excelins@telus.net
EXP	Steven DeLuca	(780) 203-8605	steven.deluca@exp.com
	Adam Crawford	(780) 554-5835	adam.crawford@exp.com
Keller Engineering	Andree Ball	(403) 471-3492	aball@kellerengineering.com
Morrison Hershfield Ltd.	Hafsa Salman	(780) 483-5200	hsalman@morrisonhershfield.com
Read Jones Christoffersen Ltd.	Nick Trovato	(780) 452-2325	ntrovato@rjc.ca
Reliance Asset Consulting Inc.	Harold Weidman	(780) 702-7068	info@relianceconsulting.ca
Reserve Fund Planners Ltd.	Brian Barlund	(403) 348-5444	bbarlund@reservefundplanners.ca
Strategy Reserve Fund Planning Inc.	Kent Strang CRP, RFPP	(780) 244-4036	kent@strategyrfp.com
Tree of Knowledge (TOK) Engineering	Martin Bankey	(780) 434-2376	mbankey.tok@shaw.ca
Wade Engineering Ltd.	Allan King	(780) 486-2828	aking@wadeengineering.com

Company	Full Name	Phone	E-mail
UTILITY MANAGEMENT			
Enercare Home and Commercial Services	Warren Kuchta	(780) 884-2742	warren.kuchta@enercare.ca
Solution 105 Consulting Ltd.	Chris Vilcsak	(780) 429-4774	timinski@solution105.com

Company	Full Name	Phone	E-mail
WINDOWS & DOORS			
All Reach Glass Services Inc.	Blaine Adams	(780) 483-9561	office@allreachglass.com
Capitall Exterior Solutions	Craig Hatt	(780) 757-3930	craighatt@capitall.ca

Check out our online, interactive Business Directory at: CCINORTHALBERTA.COM





Pivotal Property Management Inc. is a full-service Condominium Management solution.

We work with the Board to establish effective systems and processes to meet the individual needs of your Corporation. Our customized management style has been designed to allow Board members to step back and relax, leaving the day-to-day administration, workload and follow up to the management company. However, if Boards prefer a more hands on approach, our systems can be adjusted to accommodate as much or as little Board involvement as requested.

### **MANAGEMENT SERVICES:**

- 24/7 Emergency assistance available
- Implementation of a preventative maintenance plan
- Routine property inspections with reports
- Regular tendering of contracts and work
- Manager accountability through in depth task tracking
- Monthly financial reporting with customized financial packages
- Direct communication between the Treasurer and Accounting Team
- Monthly follow up on all arrears and effective collections processes
- Industry leading task management tracking and updates

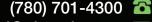
### WHY HIRE PIVOTAL?

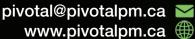
- Smooth, hassle free transitions
- There are NO trust accounts
- No "sticky" termination clauses
- Worry free management Ask us how!



Professional, Efficient, Accountable, Helpful We have been with Pivotal for a year and a half and they are providing great service and have proven to be so much more effective than our previous management company. With their guidance, knowledge and experience we are getting things done and they are being done well. We are pleased that we made the choice to hire Pivotal.

-JOYCE 🖊





705, 9707 110 Street NW **Q** Edmonton, AB T5K 2L9



Follow the link on the right or go to our website to request your free management proposal today!







#### **Specializing in Reserve Fund Studies**

- Comprehensive, useful, & practical reports
- Sensible report turn-around times
- Board meeting attendance
- Solid background in construction, estimating, & financial analysis

Contact Us for a Sample of our Report

780.244.4036 | www.strategyrfp.com



RHONDA KOENIG rhonda@cleaningex.com

780.982.2223 www.cleaningex.com

Schedule a Free Quote Today • Bonded & Insured







## Ready to mobilize when disaster strikes.

Following a flood, fire, or natural disaster nothing is more important than getting help from someone you can trust. When faced with a catastrophe, ServiceMaster Restore is ready to mobilize resources from our shop to provide effective emergency restoration services. As a trusted leader in disaster restoration, we bring more than 60 years of experience and expert guidance to get your customers' lives back to normal.







24 HOURS A DAY. 7 DAYS A WEEK. 365 DAYS A YEAR.

ServiceMASTER

780-443-4338

www.svmrestore-edmonton.ca